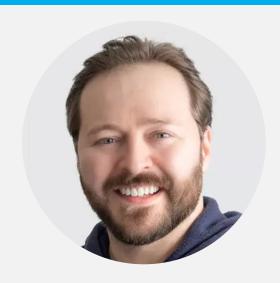
From Incidents to Insights

Best practices for driving better visibility, clearer insights, and greater impact



Today's Speakers:



Artem Sherman

Artem headed up Technology, Analytics & centralized Investigations in Loss Prevention at TJX Canada, and is currently a Product Manager for Corporate Security applications at Resolver.



Jamie Burr

Jamie has been guiding and implementing Enterprise SaaS products for over 20 years, using proven product management principles. Jamie has been with Resolver for the last 7 years, currently as Senior Product Manager for Corporate Security applications.



Managing the impact of incidents was not what it should be – we were using Word docs, excel sheets, back and forth emails, and needed to chase people –we didn't like that at all-

Instead of doing value-driven business analysis, we were an administrative function





The Security-Business Disconnect

Corporate Security Teams

The Business



The true impact of risk is unknown

No way to see the \$ value of risk due to huge amounts of data, spread across different risk systems, and no way to continuously collect and analyze it all



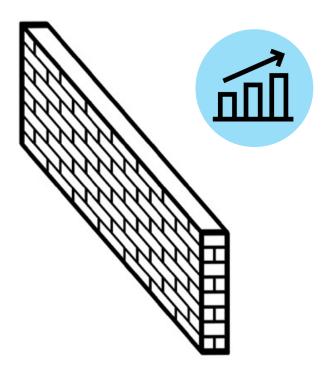
No way to prioritize & prepare

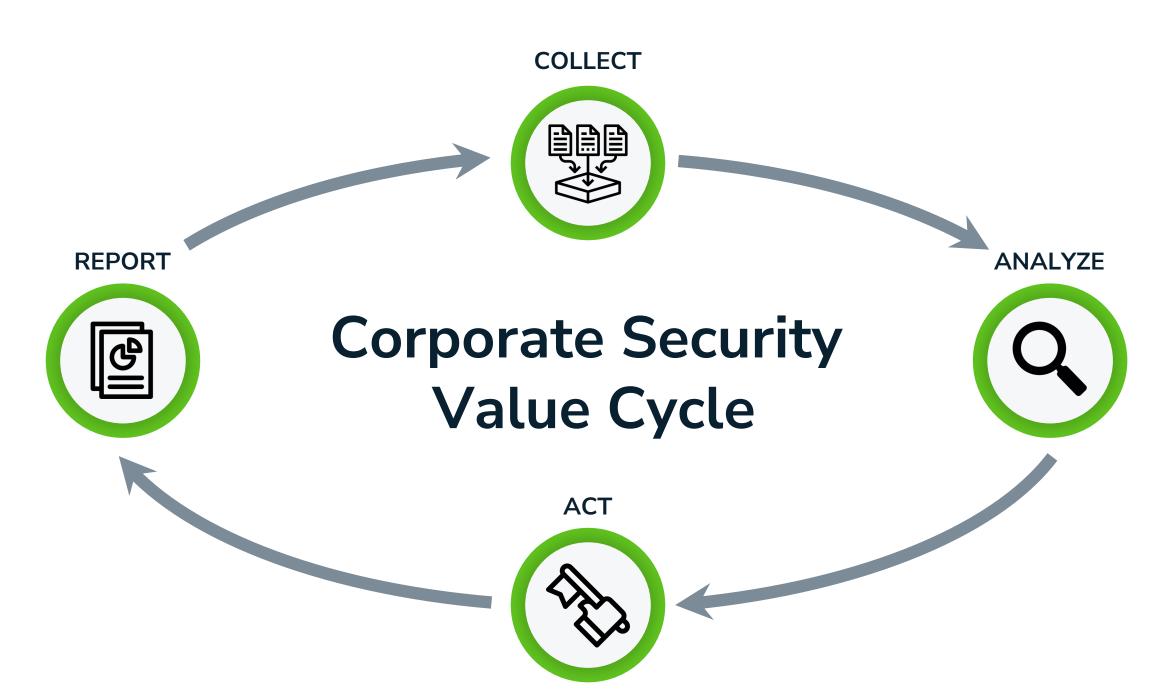
Dealing with thousands of incidents and issues as they arise, never being able to plan & influence business strategy



Security is a costcenter rather than a business driver

Risk managers are invisible constantly needing to explain their value, and not having a "seat at the table"







Best Practices for Better Visibility

Empower the Organization



Make Reporting Easy



Eliminate Manual Data Transfer



Security officers can't be everywhere and can't see everything.

Half of all fraud cases are detected via employee tips

Familiar: Already used by the business.

Accessible: Not all incidents happen within

arm's reach of a computer.

Guided: Most people will be reporting for the

first time.

Anonymous: Organizations with anonymous reporting channels lose 50% less money to fraud.

Integrations allow security teams to spend their time on incident response and proactive risk reduction, rather than on data entry.



CASE STUDY

jetBlue

Company Objective: JetBlue wants happy customers. For that to happen, they need the ~115K customers they fly each day to arrive safely, on-time, and with their luggage.

Security Team Objective: Reduce all incidents of pilferage including luggage theft.

The Challenge: When starting at JetBlue, Michael found "We were receiving 12K incident reports annually from a variety of sources; in-flight crew reports, emails, phone calls. We didn't have a solid foundation for data intake and retention in order to build a proactive analytics program".



Michael Ryan, Investigations Manager

QUICK STAT



42M customers served per year



12K incidents logged annually



30% reduction in pilferagesince adopting
Resolver



CASE STUDY

jetBlue

The Solution: A unified platform for data capture, analysis and workflow management that can be customized to align to the specific needs of JetBlue.

"JetBlue's security program has now become **proactive** rather than **reactive**, as the data compiled in Resolver is used to develop baselines, produce quarterly reports, and effectively deploy resources to counter emerging trends first seen in the data."

"By using Resolver, we've been able to reduce incidents of **pilferage by as much as 30% within the past decade**, with a roughly 10% reduction coming over the past three years alone."

"Resolver is super customizable and user-friendly. Since we've been able to tailor it to our exact needs, it's very easy to onboard new employees with minimal training. Not to mention, the support team is always amazing."



Michael Ryan, Investigations Manager

QUICK STAT



42M customers served per year

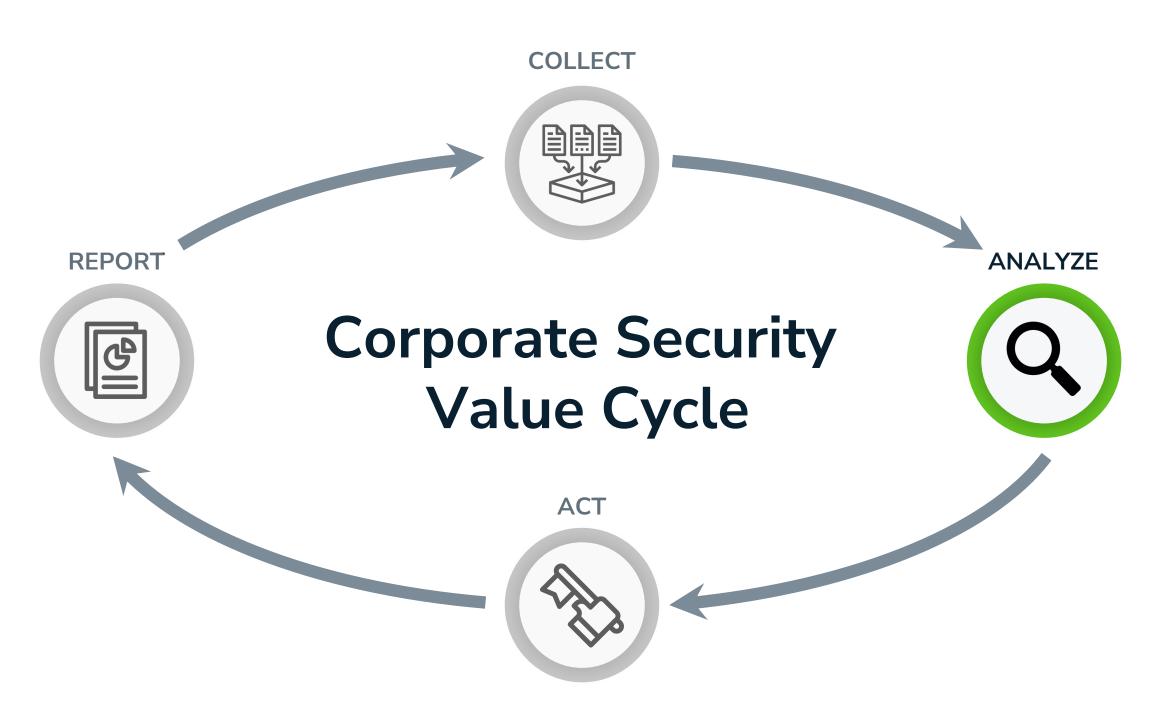


12K incidents logged annually



30% reduction in pilferage since adopting Resolver





Best Practices for Creating Insights from Incidents

Centralize Your Data



Siloed data makes analysis difficult and time consuming.

"when you have separate systems you can't measure what your risk actually is & it's evidence of economic impact - you need to cobble data together but people don't have time for that"

-Resolver customer

Employ AI for Discovery



Al accelerates and improves the accuracy of dating tagging while freeing up resources.

Incorporate Outcomes



Connecting incidents to outcomes is critical for justifying investments and proving the value of security teams.



CASE STUDY



Company Objective: TJX Canada creates exciting "treasure hunt" experiences with unique merchandise at incredible prices, delighting savvy shoppers.

Security Team Objective: Reduce merchandise losses, through comprehensive programs.

The Challenge: We were operating in a reactive and iterative manner, without good ways to accurately measure the effectiveness and performance of program and initiatives at high resolution. We would get results once per year and adjust and wait to see the effects next year. It was hard to get a sense on the impact any one investment had on our results.

QUICK STAT



500+ StoresAcross Canada



60K incidents logged annually



50% reduction program spend since adopting Resolver

CASE STUDY



The Solution: Implementing a unified platform that allowed us to collect structured data across all of our stores in frequent intervals, allowed us to measure and react to trends more quickly and have a pulse on our business

"Our security program became very data-rich, with incredible adoption from our store management teams submitting incident reports and weekly metrics, which allowed us to have a near-real-time view of our 500+ stores with high fidelity. This allowed us to adjust our resource deployment dynamically, asses what initiatives worked best and where, and measure the effectiveness of our investments precisely."

"By using Resolver, we've been able to reduce our cash spend on programs by ~50% while improving engagement and return-on-investment."

"Resolver is very flexible and fosters end-user adoption, which enables our team to collect the data they need to gain actionable insights."

QUICK STAT



500+ StoresAcross Canada



60K incidents logged annually



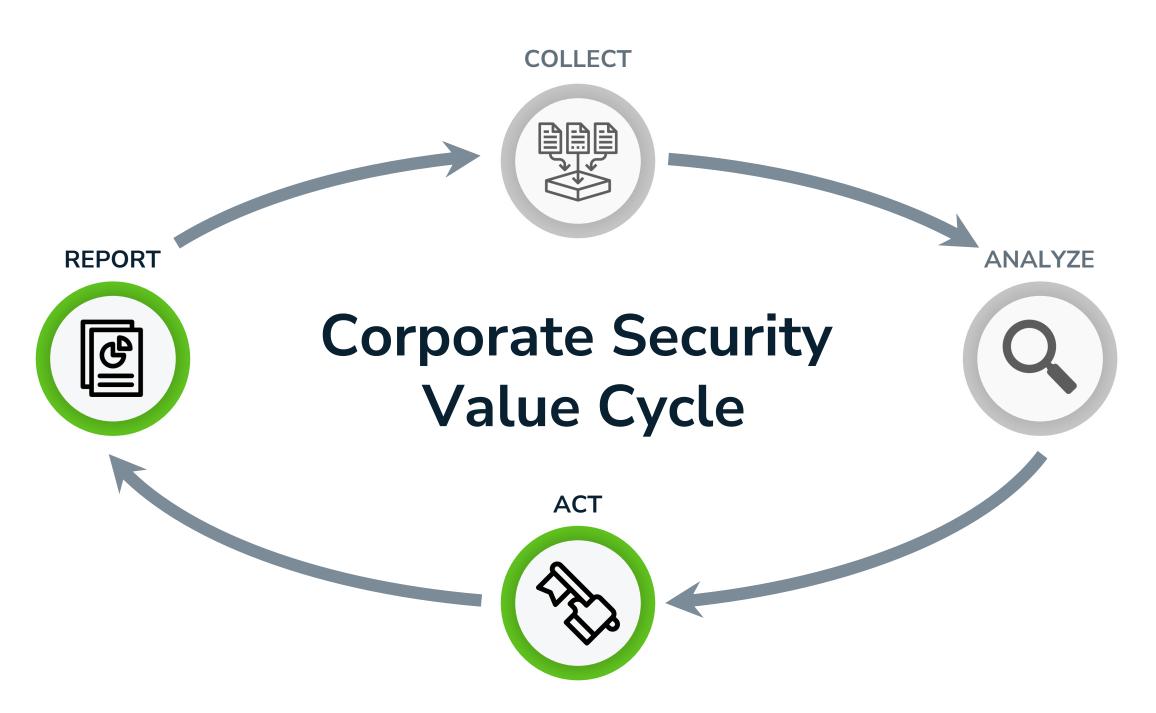
50% reduction program spend since adopting Resolver



Insights – Examples from the Security Sphere

- Types of incidents officers are likely to face and necessary training, equipment or coverage
- Visualized risk maps that help to identify how incidents might be impacting the business
- Countermeasure cost/benefits
- Policy gaps by location for handling social engineering attempts
- Loss and patterns from supply chain disruptions, counterfeiting or intellectual property thefts
- Efficiency opportunities in workforce placement and security spend
- Time delay between threat awareness and implementation of controls
- Employee travel and executive protection gaps





Turning Insights Into Budget & Influence

Anchor To The Objectives Of Your Business



The objectives of corporate security teams should be directly tied to the goals, strategy, and risks of the organization.

Define Your KPIs



Transform your objectives into KPIs that can be tracked and quantified.

Automate Reporting



Connecting incidents to outcomes is critical for justifying investments and proving the value of security teams.



How Resolver Makes It Easy



A Complete Risk Intelligence Platform

From capturing incidents and gathering evidence to impact reporting and strategic planning, our solution provides security teams with everything they need to protect their organization and prove their value.



Resolver No-Code Platform



No-Code business process engine



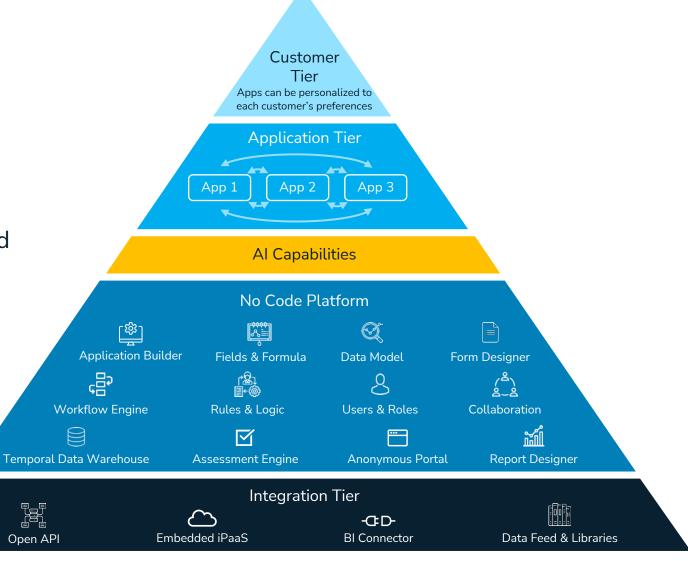
Tailor and configure applications cost effectively



Enable greater ease-of-use for end customers and higher adoption / stickiness across the organization



Deploying AI capabilities to streamline key customers workflows







Integrations



Easily connect Core with hundreds of SaaS applications using Workato



Leverage Exception Reporting from transactional systems



Query OSINT sources related to people and places, such as Dataminr or LifeRaft



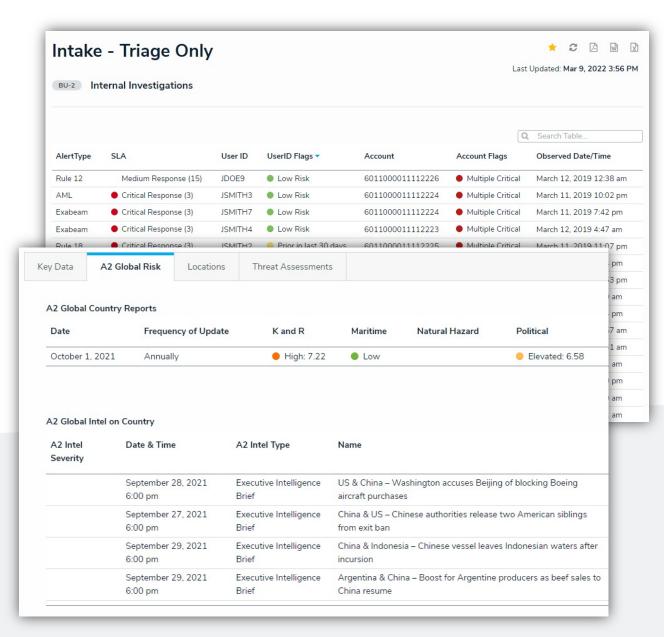
Assemble curated geographic risk intelligence, such as A2 Global and IHS



Connect with geographic statistics such as CapIndex or WorldBank



Broaden process communication using Teams or Slack



Employee Portals



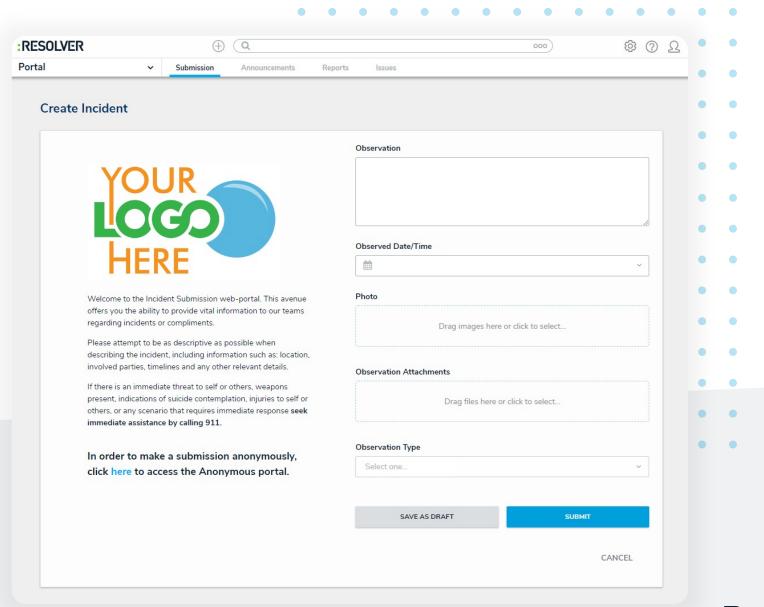
Capture structured reports from across the organization.



Zero-training designs and simplified question & answer



Increase the reporting rate be enabling anonymous reporting.





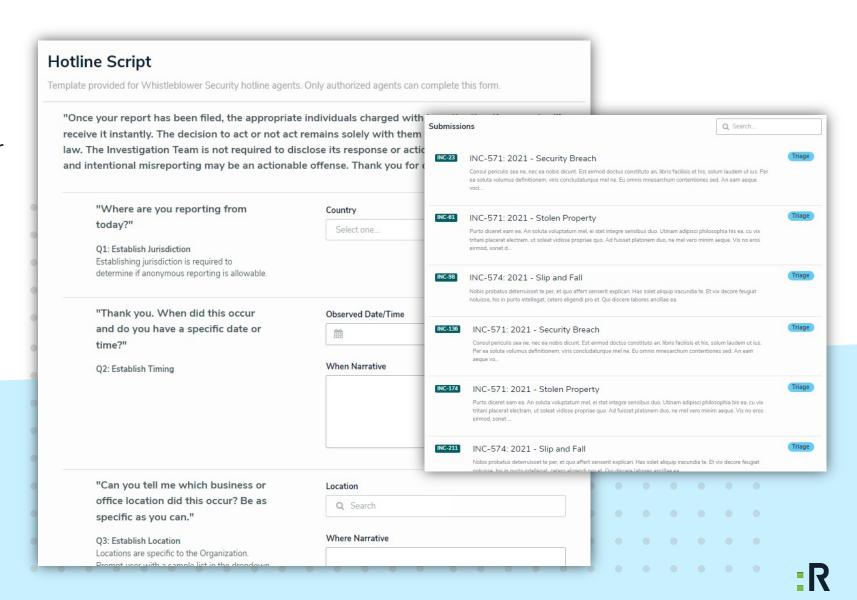
Hotlines & Email Submission

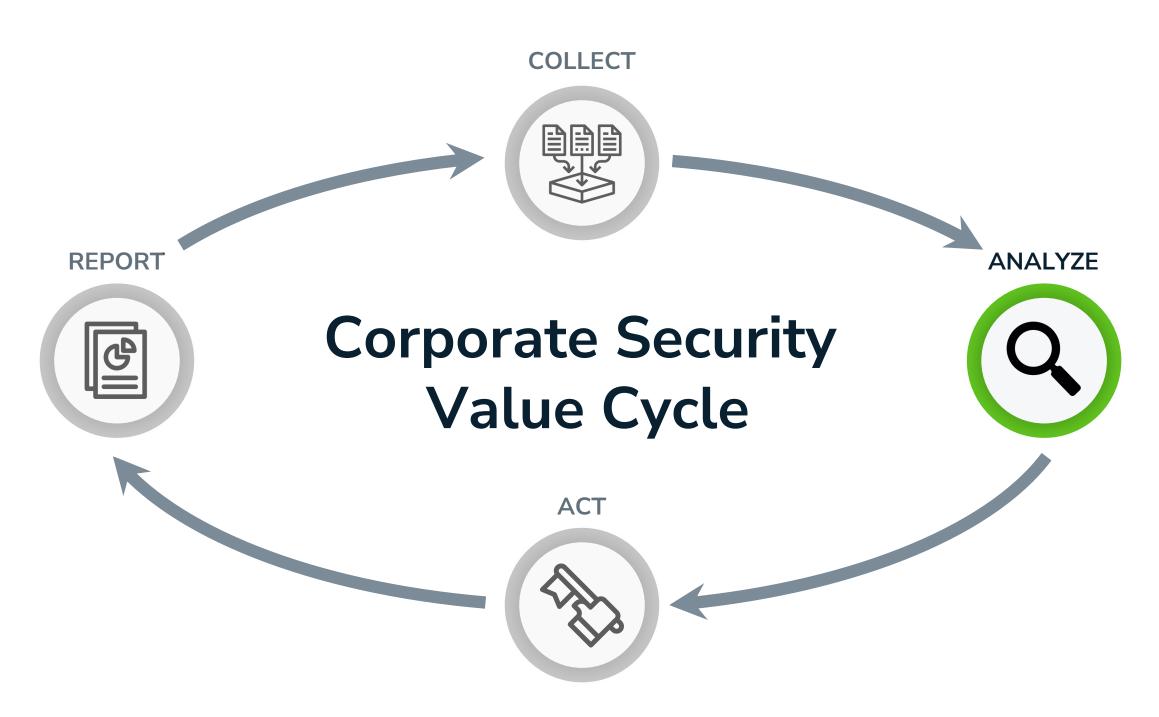


Use of phone lines for greater reach where Internet is less reliable or trusted



Use of email submission for ease of use without needing access to a specific system





Creating Clearer Insights



Consolidated Triage for all forms of sources



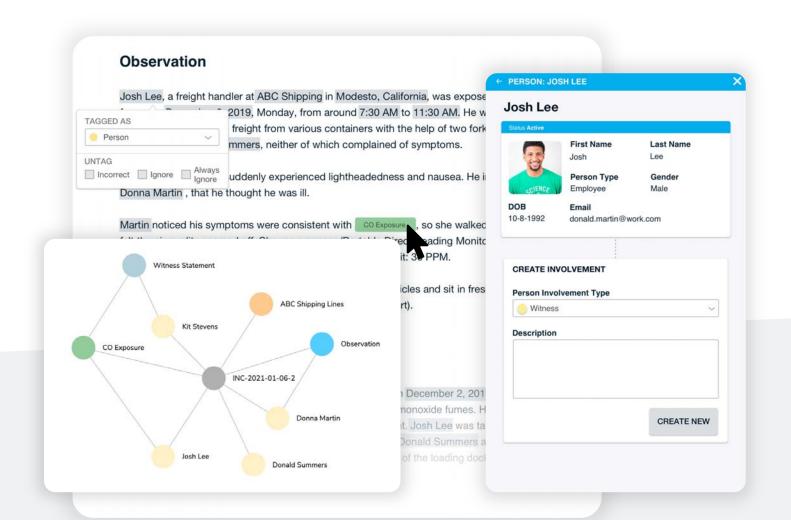
Al-enabled Data Tagging and Enrichment



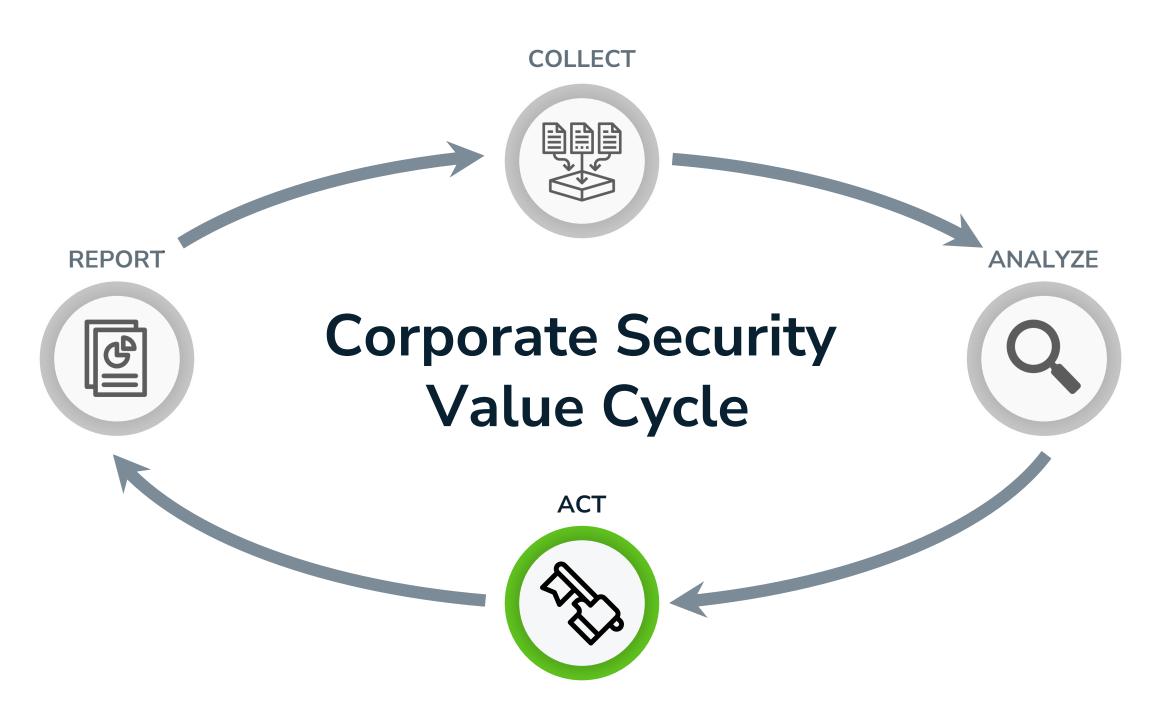
Root Cause and Link Analysis



Fully Integrated
Case Management Solution







Driving Action



Conduct Location, Asset and Risk assessments



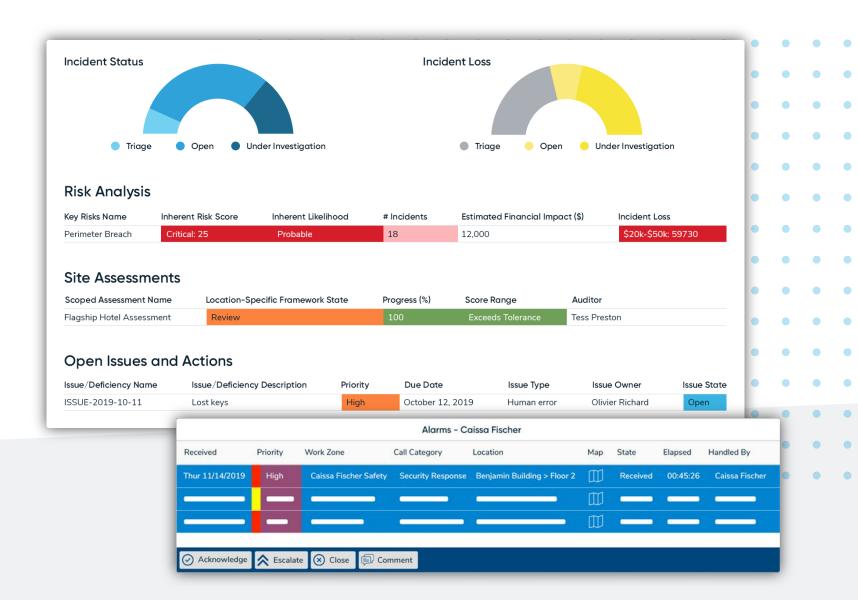
Control Management and Mitigation

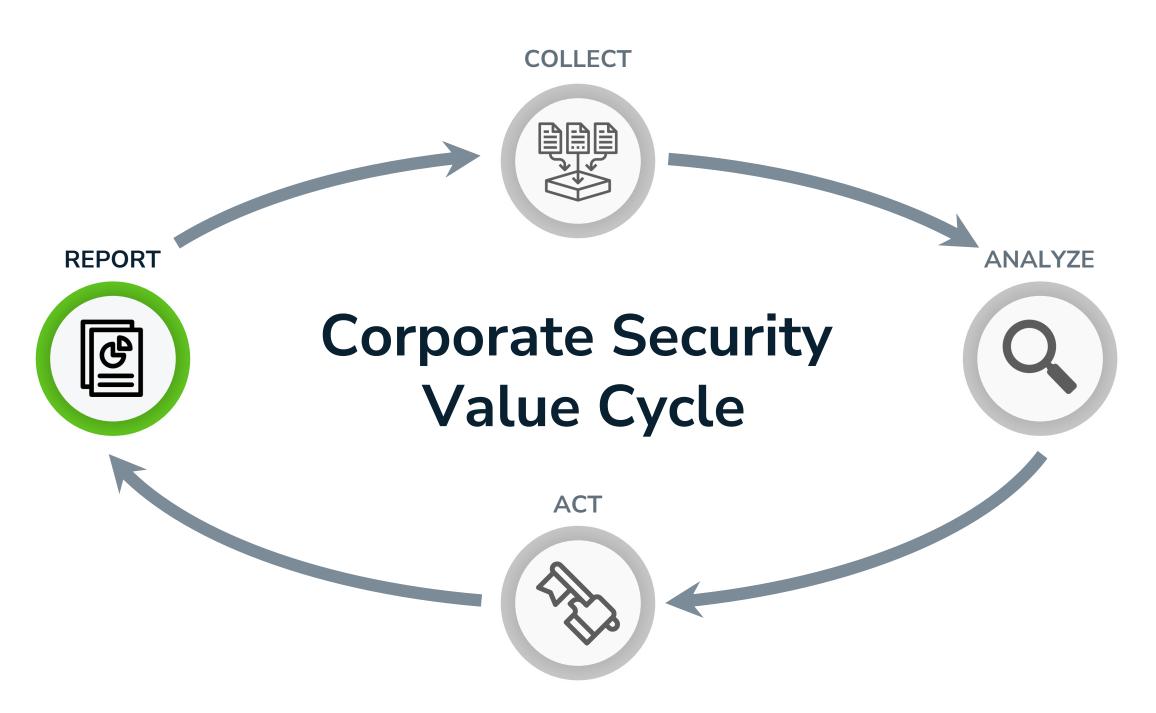


Task Management & Outcome Tracking



Guard Team Dispatch





Measuring & Reporting Impact



Custom Reports and Visualizations



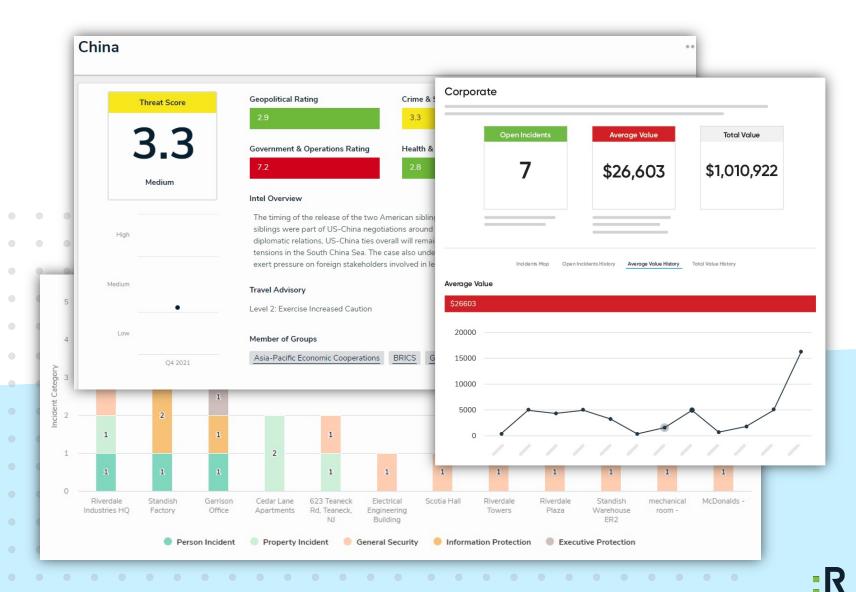
Risk and Critical Asset Monitoring



Executive Dashboards



BI-enabled Data Warehouse for complex analytics



Q&A

Want to learn more? Reach out to us at: resolver.com/contact-us

